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Title : IBM Midrange Storage

Sales V2

Version: DEMO

1.A customer has been adding NL-SAS Disk Drives to an existing storage system to meet increased demand. As the customer's data grows, the overall application performance decreases.

What is a possible reason for this phenomenon?

- A. The denser disks are increasing latency.
- B. The storage system is overflowing the buffer credits.
- C. The number of sequential read requests is too high.
- D. The storage cache is flushing data to the disks.

Answer: C Explanation:

(https://community.emc.com/message/657821)

2.A customer requires a midrange tape storage solution that has the capability to expand.

The customer wants to start with 12 TB and 2x LTO-6 tape drives and be able to grow 5 TB per year.

Which solution meets these requirements?

- A. TS7216
- B. TS3310
- C. TS3100
- D. TS3200

Answer: C Explanation:

(http://www.redbooks.ibm.com/redbooks/pdfs/sg245250.pdf)

- 3. What is the Solution Assurance (SA) Trigger Criteria and Designated Product List (DPL)?
- A. A list of competitive storage solutions.
- B. A list used to determine if a Technical and Delivery Assessment (TDA) is required.
- C. A checklist of potential problems to avoid when installing an IBM storage product
- D. A list of possible IBM solutions for known customer problems

Answer: B Explanation:

(http://arrowecsmidmarket.typepad.com/files/ibm_technical_and_delivery_assessment_070120091-1.pdf)

4.A customer needs a high availability solution for its file service infrastructure in an existing IBM Storwize V7000 storage system.

Which solution should you recommend?

- A. Upgrade the IBM Storwize V7000 with advanced copy features
- B. Add an IBM SAN Volume Controller Cluster with IBM Storwize V7000 Unified
- C. Add IBM Spectrum Scale to the IBM Srorwize V7000 and replicate to a second system
- D. Upgrade the IBM Storwize V7000 to an IBM Storwize V7000 Unified and add a second IBM Storwize V7000 system

Answer: B

Explanation:

(http://www-01.ibm.com/support/knowledgecenter/ST3FR7/com.ibm.storwize.v7000.641.doc/svc_cluster highavailability_3qt85g.html)

5.A customer currently relies on tapes for backup purposes and wants an alternative solution to improve the restore performance for critical data.

Which IBM solution should be suggested?

A. Dedicated IBM SAN switches

B. IBM Tivoli Tape Optimizer

C. IBM ProtecTIER TS7620

D. Additional IBM tape cartriges

Answer: B

Explanation: (http://www-01.ibm.com/support/docview.wss?uid=swg21142185)