TestpassportQ&A

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Exam : **C9020-567**

Title : IBM Enterprise Storage
Sales V5

Version : DEMO

1.Which characteristic of a customer's server defines the storage device that could be attached?

A. Form factor

B. Clock speed

C. Memory size

D. Operating system

Answer: D

2.Which type of tape should an IBM sales specialist recommend to an enterprise customer?

A. 3480

B. DLT

C. LTO

D. SLC

Answer: C

3.What simplifies customer training requirements for storage management across multiple IBM enterprise offerings?

A. Redbooks

B. Storage GUIs

C. DS Storage Manager

D. Directed Maintenance Package

Answer: B

4.Which product will allow a customer to aggregate, monitor, and recommend optimization for existing storage?

A. SVC

B. ESS

C. IBM Spectrum Control

D. IBM Spectrum Virtualize

Answer: C

5.What is a customer with storage management constraints likely to inquire about?

A. IBM Spectrum Control

B. IBM Spectrum Protect

C. IBM Spectrum Archive

D. IBM Spectrum Accelerate

Answer: A

6.Compared to other enterprise storage systems, which product has made the most changes to be energy efficient?

A. V7000 with Unified

B. XIV with 16Gb FICON

C. V7000 with block only

D. DS8870 with DC-UPS

Answer: D