TestpassportQ&A

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Exam : **C_TS460_2022**

Title : SAP Certified Application Associate - SAP S/4HANA Sales 2022 Upskilling

Version : DEMO

1.In the standard SAP S/4HANA systern, which of the following documents are configured with a billing block by default? Note: There are 2 correct answers to this question
A. Free-of-charge order
B. Credit memo
C. Returns order
D. Credit/debit merno request
Answer: B D

2.What are some key characteristics of SAP Smart Business? Note: There are 3 correct answers to this question
A. SAP Smart Business offers KPI visualizations via SAP Lumira.
B. SAP Smart Business can be tailored to key roles in the organization.
C. SAP Smart Business is integrated into SAP Fion Launchpad
D. SAP Smart Business requires a predictable working environment.
E. SAP Smart Business uses the capabilities of SAP HANA.
Answer: B C E

3.What can sales representatives do using SAP Smart Business tools? Note: There are 2 correct answers to this question.
A. Access transactional SAP Fiori apps such as Manage Sales Orders.
B. Create new KPIs from data points in a chart
C. Switch from chart to tabular view and back
D. Create a new KPI from within an existing report.
Answer: A C

4.You want to use SAP Credit Management (FIN-FCSM-CR) in your company for a customer.
Which of the following master data must you maintain?
A. Credit limit for the sold-to party
B. Profit center in the matenal master
C. Tax classification in the material master
D. Business role UKM000 for the customer
Answer: D

5.What are some of the benefits provided by SAP Fiori? Note: There are 3 correct answers to this question
A. SAP Fiori apps are explicitly designed for SAP Best Practices.
B. SAP Fiori focuses on the user instead of the function
C. Spaces enable SAP Fiori Launchpad content to be consumed in a more structured way.
D. SAP Fiori Launchpad allows personalization using tile groups.
E. SAP Fiori provides easy navigation between apps using transaction codes.
Answer: B C D