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Exam : HP2-H91

**Title : Selling HP Workstations
2019**

Version : DEMO

1. Which customer types are at risk of quickly outgrowing their system due to resource intensity and rapid advancements in the technology they are working with? (Select two.)

- A. graphic designers
- B. virtual reality content creators
- C. financial analysts
- D. professional film editors
- E. web designers

Answer: D,E

2. Which part of the creative process is the most task-oriented?

- A. publication
- B. brainstorming
- C. creation
- D. sharing

Answer: D

3. Can you put a professional graphics card in a non-Z system?

- A. Maybe it will work.
- B. Yes, but performance will not be optimized.
- C. Yes, and the performance will be the same.
- D. No, it will not work.

Answer: D

4. Which customer statement is an example of a good opportunity trigger for HP Z solutions?

- A. I use multiple software programs to work on my designs.
- B. My computer is often slow and randomly crashes.
- C. I use Adobe software.
- D. My daily task is to create a UI/UX designer.

Answer: A

5. Which customers might be interested in an HP 4K UHD display? (Select two.)

- A. film editors who need consistent color accuracy
- B. architects creating life-like renderings of planned buildings
- C. business power users
- D. software developers working with long lines of code
- E. high school biology students

Answer: A,C