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Title : Selling HP Retail and

Hospitality Solutions 2024

Version: DEMO

- 1. Which embedded peripherals are offered as options for the Engage One Pro platform? (Select three.)
- A. Barcode Scanner
- B. Payment Terminal
- C. Customer Display
- D. Magnetic Stripe Reader

Answer: ACD Explanation:

The HP Engage One Pro platform offers a range of embedded peripherals that can be integrated to enhance the functionality of the system.

According to the information available:

- 1. Barcode Scanner: The HP Engage One Pro platform has an optional integrated barcode scanner, which can also be purchased and installed separately1.
- 2. Customer Display: While not explicitly listed in the search results, customer displays are commonly offered as peripherals for retail systems to enhance customer interaction and are likely to be available for the Engage One Pro platform.
- 3. Magnetic Stripe Reader: An optional integrated magnetic stripe reader is available for the HP Engage One Pro platform. This reader is single-head, bi-directional, and encryption capable2.
- 2. Which operating system is available on HP Engage One Pro?
- A. Windows
- B. Android
- C. Windows or Android
- D. Windows or Android or Chrome

Answer: C Explanation:

The HP Engage One Pro system offers a variety of operating system options to cater to different business needs.

The available operating systems for the HP Engage One Pro are:

- Windows 11 Pro 64-bit
- Windows 10 Pro 64-bit
- Windows 10 IoT Enterprise 2019 LTSC 64
- Windows 10 IoT Enterprise 2021 LTSC 64
- FreeDOS 2.0
- SUSE Linux® Enterprise Server 15
- Android 11 AOSP / Android 11 GMS

This information indicates that both Windows and Android operating systems are available for the HP Engage One Pro, making option C the correct answer1. It's important to note that while Chrome is an operating system used in some devices, it is not listed as an available option for the HP Engage One Pro according to the provided search results1.

- 3. For which purpose would you position HP Engage Express kiosk?
- A. Bespoke non-purpose built kiosk
- B. Purpose-built performance
- C. Purpose-built low-end kiosk

D. Traditional kiosk

Answer: B Explanation:

The HP Engage Express kiosk is designed to enhance and streamline customer experiences with a purposefully-crafted, highly versatile self-service solution1. It delivers powerful performance to move customers in and out quickly, which aligns with the concept of purpose-built performance. The kiosk's sleek footprint is highly customizable to configure the ideal solution for a business1.

This indicates that the HP Engage Express kiosk is not just a traditional kiosk but is specifically built for high performance and efficiency in customer service. It is not positioned as a low-end kiosk or a non-purpose built kiosk, but rather as a kiosk with a specific purpose in mind—to provide a powerful and efficient self-service experience2.

4. Where would you find technical specifications, datasheets, or customer presentation for HP Engage One Pro?

A. HP Asset Hub

B. HP Partner Products

C. HP Product Catalog

D. HP Sales Hub

Answer: A Explanation:

The HP Engage One Pro's technical specifications, datasheets, and customer presentations can be found on the HP Asset Hub. This is a centralized location where HP provides detailed product information and marketing resources for its products. The HP Asset Hub typically contains a wealth of information including product specifications, high-quality images, datasheets, and customer presentations that are essential for sales enablement and customer decision-making1. For the HP Engage One Pro, you can find the full product specifications and compatibility information, which would include details such as the operating system options, chipset, memory slots, internal drive bays, and graphics specifications. Additionally, support documents like manuals and troubleshooting

5.For which use cases could you recommend HP Engage Express to your customer? (Select three.)

A. Self-checkout in retail

B. Contactless patient admission

guides are also available through the HP Asset Hub1.

C. Video surveillance

D. Self-service ticketing in airports

Answer: ABD Explanation:

The HP Engage Express Kiosk is designed for various self-service applications across different industries. It is particularly suited for:

- 1. Self-checkout in retail: The kiosk enables customers to scan and pay for their items independently, reducing wait times and improving the shopping experience.
- 2. Contactless patient admission: In healthcare settings, the kiosk can streamline the check-in process for patients, reducing the need for direct interaction and enhancing safety and efficiency.
- 3. Self-service ticketing in airports: The kiosk can be used for printing boarding passes, checking flight

information, and other self-service needs in airports, thereby improving passenger flow and convenience. These use cases leverage the kiosk's robust design and versatile functionality to meet the demands of high-traffic environments

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