## estpassportQ&A



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Title : Marketo Certified Expert

Exam

Version: DEMO

- 1. Which two asset types can be used in an engagement program stream? (Choose two.)
- A. Program
- B. Report
- C. Email
- D. Landing page
- E. Social button

Answer: A,C Explanation:

Reference: https://docs.marketo.com/display/public/DOCS/Understanding+Engagement+Programs

- 2.In which two ways can a marketer avoid a spamtrap? (Choose two.)
- A. Establish a direct Opt-in process for all leads
- B. Email leads who have been inactive for more than 6 months
- C. Purge the database of inactive leads
- D. Purchase lists from data vendors

**Answer:** A,C **Explanation:** Reference:

https://nation.marketo.com/t5/Knowledgebase/What-is-a-spamtrap-and-why-do-they-matter/ta-p/248282

3.A marketer wants to create a Program Performance Report that shows the performance for all programs targeting a certain geographic region.

What would be the best way to accomplish this?

- A. Add a custom column to the Program Performance Report.
- B. Use a custom tag as a filter on the setup tab of the Program Performance Report.
- C. Use a filter on the smart list of the Program Performance Report.
- D. Use the drill down feature of the Program Performance Report.

Answer: B

- 4. Which type of leads will receive a non-operational email?
- A. Marketable leads
- B. Marketing suspended leads
- C. Blacklisted leads
- D. Unsubscribed leads

**Answer:** D **Explanation:** Reference:

https://nation.marketo.com/t5/Product-Documents/How-Does-Marketo-Decide-Whether-a-Person-Receives-Email-or-Not/ta-p/250309

5.A marketer is creating an autoresponder email to send a link to a piece of content.

What is an incorrect use of a token?

- A. A text token for the link to a displayed image
- B. A text token for the link to the content

- C. A lead token for the lead's first name
- D. A styled rich text token for the subject line.

Answer: B